



Utility Program Senior Pilot Lead Jackson, Michigan

As a utility program senior pilot lead with Energy Sciences, you will join our team of degreed and licensed engineers, scientists, and efficiency professionals to meet the energy use challenges of commercial buildings and industrial processes. We're looking for experienced and talented technical team members to assist our clients, from small businesses to Fortune 500 companies, identify energy-savings opportunities, reduce waste, and save money. You will play a key entrepreneurial role on a team in an exciting, start-up environment that is dedicated to driving our vision of a sustainable and socially responsible energy future.

As a utility program senior pilot lead you will manage the day-to-day operations of a program providing energy efficiency education and market transformation to utility customers and contractors.

About you

- Collaborative, enterprising individual who likes to work in an open team environment
- Excited about challenging the status quo and offering creative ideas for growth
- Self-motivated and able to work with autonomy and independence
- Able to make quick and sound decisions
- Comfortable wearing multiple hats
- Willing to take initiative
- Proactive, responsive, and attentive to client needs
- Excellent verbal and written communication skills with customers, clients and colleagues
- Enjoy sharing expertise with a diverse team to encourage development and growth
- Believe in making a positive environmental impact
- Proficient computer skills including MS Office (Word, Excel, PowerPoint, Projects)
- Proficient with IOS and Android device and apps operations
- Technical knowledge of equipment
- Strong management skills needed
- Must be able to prioritize and work both independently and as part of a team



- Team player with positive attitude and ability to work effectively with different teams
- Solid problem-solving capabilities
- Creativity and attention to detail
- Must be able to meet the requirements to drive for company business

Your background

- Bachelor's degree in mechanical or electrical engineering
- CEM, CMVP, EBCP, PE, PMP certification preferred
- Sales experience preferred
- Seven or more years of experience with:
 - Utilities energy efficiency programs design and management
 - Managing project scope, schedule, and budget
 - Project management
 - Budget and data management experience
 - Delivering presentations or other public forums
 - Energy efficiency or energy efficient products desired
 - Managing service providers and subcontractors
 - Utility programs applications review
 - Conducting retro-commissioning, compressed air and HVAC surveys to identify energy savings opportunities
 - Performing energy and economic analyses based on trending and weather data
 - Commissioning, retro-commissioning building systems and compressed air
 - Energy auditing for commercial buildings and industrial facilities
 - Trending data, BMS, measurement and verification
 - Knowledge of buildings systems including HVAC, pumps, chilled water, hot water, steam, industrial process and compressed air
 - Working on-site with commercial and industrial customers
 - Writing reports and delivering presentations
 - Utilizing tools such as Microsoft Office and advanced skills using excel
 - Must be able to meet the requirements to drive for company business



Day to day

You will join a team dedicated to helping commercial and industrial customers reduce their energy use by providing technical expertise through energy efficiency programs, training initiatives, and direct to customer services. Some of the day to day activities you would be involved with might include:

- Program management, working closely with utility client personnel to monitor program/project results including energy savings and quality assurance
- Build strategies for achieving program goals and increasing energy efficiency
- Monitor program results and develop recommendations to improve the program
- Program will require research of existing industry knowledge, determining equipment selection and installation, monitoring equipment, and creating case studies
- Support launching and management of new pilot programs
- Manage performance of subcontractors
- Complete technical and financial analyses
- Review and process invoices
- Facilitate analysis of energy efficiency products
- Coordinate, schedule and conduct presentations/trainings to a variety of stakeholders including utility clients, customers, community organizations, trade allies on energy efficient technologies and program incentives
- Ability to work independently and use sound judgment under fast-paced scenarios
- Identifying and quantifying energy efficiency opportunities
- Performing energy and economic analyses
- Reviewing energy assessments, opportunities, and calculations
- Collaborating with customers, assisting with technical questions and developing projects
- Preparing reports and delivering presentations
- Conducting site surveys and facilities assessments
- Mentoring other technical team members to teach energy engineering fundamentals
- Managing utility energy efficiency programs
- Travel up to 10% of the time (primarily local, in-state, same day return travel)



Strategize • implement • Save

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Benefits

We offer a full benefits package, including a health plan, dental and vision, life, a retirement plan, paid holidays and paid time off, and a competitive salary.

More about Energy Sciences

Energy Sciences is on a mission to create a more sustainable and socially responsible energy future. We value working as a team, questioning the status quo to find new and better ways, doing our work with integrity, as well as taking responsibility and initiative to get things done. We provide professional consulting, training, and energy management services to commercial, industrial, and municipal sectors, delivering customized solutions and sustainable strategies.

Additional information

Energy Sciences is an equal opportunity employer and all qualified applicants will receive employment consideration without regard to race, color, religion, national origin, sex, disability status, protected veteran status or other characteristics protected by law.

To apply, please submit your resume to info@esciences.us.